

# For your account to be opened promptly and accurately, please provide the information requested on the form as outlined in the instructions below.

#### Step 1. Account Registration (check one)

Additional documentation may be required to open certain account types. Use the supplemental form to identify all participants and their respective roles in the account. Contact your investment professional for more information.

#### Steps 2-3. Institutional/Non-Institutional Account and USA Patriot Act Information

These sections MUST be completed in order to establish the account.

#### Steps 4-5. Account Holder Information and Secondary Account Holder Information

The legal address MUST be a street address. A post office box is not acceptable for a legal address. A legal address is the account holder's permanent residence address or, in the case of an entity, the place where it maintains a physical presence. For those accounts opened for nonresident aliens and foreign entities, the legal address must be the same as the permanent residence address listed on IRS Form W-8BEN or W-8IMY. You must provide annual income and net worth in the same manner. For instance, if the account is a joint account, and you are providing a combined annual income, you must also provide a combined net worth.

**NOTE:** To help the government fight the funding of terrorism and money laundering activities, federal law requires all financial organizations to obtain, verify, and record information that identifies each person who opens an account. When you open an account, we will ask for your name, address, date of birth, and other information that will allow us to identify you. We may also ask you to provide a copy of your driver's license or other identifying documents. The information you provide in this form may be used to perform a credit check and verify your identity by using internal sources and third-party vendors. If additional space is needed, attach a separate sheet.

#### **Step 6. Interested Parties**

If you would like to add an interested party to your account, provide the interested party's contact information in this section. Indicate if you would like the interested party to receive copies of your statements, confirmations, and proxies.

#### Step 7. Cash Management

Check the appropriate box to tell us how your proceeds should be handled. If you elect to sweep proceeds, enter the product name or acronym to designate your sweep instruction.

#### Step 8. Objective and Investment Details

#### Step 9. Tax Lot Disposition Methods

First In, First Out (the tax lot(s) with the earliest trade date(s) will be disposed, sold, transferred or exchanged first based on the order of their acquisition).

Last In, First Out (the tax lot(s) with the latest trade date(s) will be disposed, sold, transferred or exchanged first based on the order of their acquisition).

Average Cost Using First In, First Out (this option is available ONLY for mutual fund shares and covered stocks in Pershing's dividend reinvestment plans, and it reflects the average cost per share, considering all tax lots of a security, even those no longer held by the investor. Upon disposition of mutual fund shares, the average cost per share is used to calculate gain or loss and although the calculation of gain or loss is based on an average cost, the tax lots are disposed of on a FIFO basis).

**High Cost** (the tax lot(s) with the highest unit cost are disposed of first, whether the tax lot(s) are short-term or long-term for capital gain tax purposes).

**High Cost Long-Term** (the tax lot(s) that have the highest unit cost, and produce a long-term capital gain or loss, are disposed of first — If no long-term shares are identified, or if an inadequate number of long-term shares are identified, then the short-term shares with the highest unit cost will be disposed of ).

**High Cost Short-Term** (the tax lot(s) that have the highest unit cost, and produce a short-term capital gain or loss, are disposed of first — If no short-term shares are identified, or if an inadequate number of short-term shares are identified, then the long-term shares with the highest unit cost will be disposed of).

Low Cost (the tax lots with the lowest unit cost are disposed of first, whether the tax lots are short-term or long-term for capital gain tax purposes).

**Low Cost Long-Term** (the tax lots with the lowest unit cost, and produce a long-term gain or loss, are disposed of first — If no long-term shares are identified, or if an inadequate number of long-term shares are identified, then the short-term shares with the lowest unit cost will be disposed of).

**Low Cost Short-Term** (the tax lot(s) with the lowest unit cost, and produce a short-term capital gain or loss, are disposed of first — If no short-term shares are identified, or if an inadequate number of short-term shares are identified, then the long-term shares with the lowest unit cost will be disposed of).

Minimize Short Term Gains (take losses first and gains last. The tax lots are disposed in the following order: Short term lots sold at a loss, from highest cost to lowest cost; long term lots sold at a loss, from highest cost to lowest cost; short term lots sold at no gain or loss; long term lots sold at a gain, from highest to lowest cost; short term lots sold at a gain, from highest to lowest cost; short term lots sold at a gain, from highest to lowest cost; short term lots sold at a gain, from highest cost to lowest cost; short term lots sold at a gain, from highest to lowest cost; short term lots sold at a gain, from highest to lowest cost; short term lots sold at a gain, from highest cost to lowest cost; short term lots sold at a gain, from highest cost to lowest cost; short term lots sold at a gain, from highest cost to lowest cost; short term lots sold at a gain, from highest cost to lowest cost; short term lots sold at a gain, from highest cost to lowest cost; short term lots sold at a gain, from highest cost to lowest cost; short term lots sold at a gain, from highest cost to lowest cost; short term lots sold at a gain, from highest cost to lowest cost; short term lots sold at a gain, from highest cost to lowest cost; short term lots sold at a gain, from highest cost to lowest cost; short term lots sold at a gain, from highest cost to lowest cost; short term lots sold at a gain, from highest cost to lowest cost; short term lots sold at a gain, from highest cost to lowest cost; short term lots sold at a gain, from highest cost to lowest cost; short term lots sold at a gain, from highest cost to lowest cost; short term lots sold at a gain, from highest cost to lowest cost; short term lots sold at a gain, from highest cost to lowest cost; short term lots sold at a gain, from highest cost to lowest cost; short term lots sold at a gain, from highest cost to lowest cost; short term lots sold at a gain, from highest cost to lowest cost; short term lots sold at a gain, from highest cost to lowest cost; short t

Please consult a tax advisor before selecting a tax lot disposition method. Pershing LLC may not provide tax advice, and accordingly, you are solely responsible for the tax effect of any selected method (or your use of your introducing brokerage firm's default method), and change from or to a new method, for federal, state, local and foreign tax purposes. Please contact your introducing brokerage firm to change a selection. Pershing LLC reserves the right to introduce new tax lot disposition methods at any time or to make any change in the offered tax lot disposition methods that is required by applicable law or regulations, without prior notice.

Pershing's application of the tax lot disposition methods to all account trades and transactions shall control in all instances.

**NOTE:** Data provided by outside vendors may not be the actual data that is reported to the IRS, Pershing LLC will be reporting the data that is maintained at Pershing LLC.

#### Step 10. Bond Elections

Bonds contain provisions that allow investors to elect to amortize the premium or accrete the discount when calculating and reporting cost basis for federal income tax purposes.

#### **Step 11. Additional Information**

Use this section to provide additional information about your account.

#### Step 12. Standing/Periodic Instructions

Check the appropriate boxes to tell us how your income and periodic principal distributions should be handled.

#### Step 13. U.S. Taxpayer Number Certification

U.S. persons must sign the U.S. taxpayer certification built into the New Account Form. If the account is a JOINT account, you must provide the Social Security Number or the Taxpayer Identification Number of the individual whose name appears first. For custodial accounts, use the Social Security Number of the minor. If you are a nonresident alien or foreign entity, you should not sign the taxpayer certification included in this form, and instead submit an IRS Form W-8BEN, W-8IMY or other appropriate W8 series forms with this application. Nonresident alien joint accounts require IRS Form W-8BEN for each account holder. The account holder's country of permanent residence is the country where the account holder claims to be a resident for purposes of that country's income tax. If a reduced rate of withholding is being claimed under an income tax treaty, residency must be determined in the manner required by the treaty. If the account holder does not have a tax residence in any country, the permanent residence is where the account holder normally resides (or maintains an office for accounts not owned by individuals). The primary account owner whose Social Security Number or Taxpayer Identification Number is used should sign the Taxpayer Certification on page 14.

## Step 14. Signatures

Sign and date the form. The primary and secondary owners of a joint account must sign the form on page 14. Additional owners must sign the additional participant form. For a custodial account, only the custodian needs to sign.

#### **Participant Information Supplement**

Use one of the codes below to designate the participant role for the additional participant on an account.

**GRNT-Grantor** 

GRDN-Guardian

LHLD-Lien Holder

MNGR-Manager

MMBR-Member

MINR-Minor OFCR-Officer

PTNR-Partner

**IPTY-Interested Partv** 

LPAR-Limited Partner

IMGR-Investment Manager

ADMN-Administrator AGNT-Agent BENF-Beneficiary BEOW-Beneficial Owner BORW-Borrower CONS-Conservator CPER-Controlling Person CUST-Custodian DECD-Deceased DPTR-Depositor DRTR-Director EXEC-Executor

#### For Broker-Dealer Use Only

Provide investment professional and principal approvals.

#### Account Category Codes (for office use only)

**BKCL-Bank Collateral Account BOLI-Bank Owned Life Insurance** BTRS-Bank Owned Life Insurance Trust CLUB-Investment Club COD-Receive/Deliver Versus Payment COLI-Corporate Owned Life Insurance CONS-Conservatorship **CORN-Noncorporate Account CORP-Corporation** CPPS-Corporate Pension or Profit Sharing Plan CTRS-Corporate Owned Life Insurance Trust CUST-Custodian **DLJC-Pershing LLC SIMPLE Individual Retirement** Account (IRA) **DLJI-Pershing LLC IRA** DLJP-Pershing LLC SARSEP and Prototype SEP DLJQ-Pershing LLC Qualified Retirement Plan (QRP) **DLJS-Pershing LLC SEP IRA** ESTT-Estate **EXMP-Exempt Organization** FINL-Financial Organization GOVT-Government Entity/Agency **GRDN-Guardian** IACP-Investment Advisor/Corporation

IACU-Investment Advisor/Custodian IAES-Investment Advisor/Estate IAGU-Investment Advisor/Guardian IAGV-Investment Advisor/ Government Agency IAIN-Investment Advisor/Individual IAJT-Investment Advisor/Joint IANP-Investment Advisor/Nonprofit Organization IAPA-Investment Advisor/Partnership IAPP-Investment Advisor/Corporate Pension/ Profit Sharing IAPW-Investment Advisor/Power of Attorney IART-Investment Advisor/Retirement Account IASP-Investment Advisor/Sole Proprietor IATI-Investment Advisor/Transfer on Death Individual IATJ-Investment Advisor/Transfer on Death Joint IATR-Investment Advisor/Trust INDV-Individual INVA-Investment Advisor/Managed Account JNTN-Joint LLCP-Limited Liability Corporation LPAR-Limited Partnership NPLC-Nonpurpose Loan Corporate NPLI-Nonpurpose Loan Individual NPLJ-Nonpurpose Loan Joint

GPMM-General Partner/Managing Member

PREP-Personal Representative PLAD-Plan Administrator PATN-Power of Attorney PRM-Primary Account Holder RIND-Responsible Individual SEC-Secondary Account Holder STLR-Settlor SHLR-Shareholder SPSR-Sponsor SUSO-Substantial Owner TCON-Trusted Contact TSTE-Trustee

NPLP-Nonpurpose Loan Partnership NPLT-Nonpurpose Loan Trust NPRO-Nonprofit Organization N401-Prototype Individual 401(k) N457-Nongualified Deferred Compensation Plan N529-State Sponsored Higher Education Plan PART-Partnership **PRME-Prime Broker** PWRA-Power of Attorney RETC-Third Party as Custodian SIMPLE IRA RETE-Third Party as Custodian ERISA Account RETG-Third Party as Custodian IRA Guardian RETH-Third Party as Custodian 403(b)(7) **RETI-Third Party as Custodian IRA** RETN-Third Party as Custodian Roth IRA Guardian RETP-Third Party as Custodian Prototype SEP RETQ-Third Party as Custodian QRP RETR-Third Party as Custodian Roth IRA RETS-Third Party as Custodian SARSEP and SEP **RETV-Third Party as Custodian Education Savings** SOLE-Sole Proprietorship TODI-Transfer on Death Individual TODJ-Transfer on Death Joint TRST-Trust

**New Account Agreement** 



#### **OFFICE USE ONLY** Account Number

Retail (Select a type of retail account below)

IP Number

#### **STEP 1. ACCOUNT REGISTRATION**

#### Retirement (Skip to Step 2)

ADDITIONAL DOCUMENTATION MAY BE REQUIRED TO OPEN THESE ACCOUNT TYPES. CONTACT YOUR INVESTMENT PROFESSIONAL FOR MORE INFORMATION.

TYPE OF ACCOUNT	ADDITIONAL DESIGNATION	TYPE OF ACCOUNT	ADDITIONAL DESIGNATION
Individual		Trust	Establishment Date:
Corporation	C Corp S Corp		Trust Type: Charitable Living Irrevocable
Corporate Pension/ Profit Sharing	Plan Name:		Irrevocable Living Family
Troncondining	Trustees:		Trustees:
	Beneficiaries:		Beneficiaries:
Custodial	UGMA (Uniform Gift to Minors Act) UTMA (Uniform Transfer to Minors Act)		Can the trustees act independently?
	Complete Custodial Accounts Section.	529 Plan	
Estate	Person or Entity Appointed to Act on Behalf of the Account:	Bank Collateral	
	Administrator Personal Representative	Conservatorship	
	Special Administrator Temporary Administrator	Coverdell Education Savings Account	
	Executor Executrix	Exempt Organization	
	Number Appointed to Account:	Financial Organization	
Joint Tenant	Complete Joint Accounts Section.	Government Entity/ Agency	
Limited Liability Company	C Corp	Guardianship	
	<ul> <li>Partnership</li> <li>Disregarded Entity* (name of owner):</li> </ul>	Investment Club	
	Power of Attorney Agent's Name:	IRA or Retirement Third Party Custodian	
Power of Attorney		Noncorporate	
Individual Single Member LLC		Nonprofit Organization	
Sole Propietorship		Nonpurpose Loan	
Transfer on Death:		Partnership	
<ul> <li>Individual</li> <li>Joint (Complete Joint Accounts Section)</li> </ul>	Agreement Execution Date:	Other	Please Specify:

 $^{*}$  If the owner is a U.S. person, complete Step 4 using the owner's information. If the owner is a non-U.S. person, the appropriate IRS form W-8 must be provided from the non-U.S. owner.



## For Joint Accounts Only

Are the account holders married	to each other?	Tenancy State	Number of Tenants
🗌 Yes 🗌 No			
Tenancy Clause			
Community Property	Community Pro	pperty with Rights of Survivorship	Tenants in Common
Tenants by Entirety	Joint Tenants w	ith Rights of Survivorship	Usufruct (LA Residents only)

## For Custodial Accounts Only

State in Which Gift was Giver	n Da	te Gift Was Given			
Age Designated to Terminate	Mi	nor's Date of Birth			
Manner in Which Gift was Giv	ven				
Created by gift	Trust	Exercise by appointment	Transf	er by fiduciary or obligor	Will

## STEP 2. INSTITUTIONAL/NON-INSTITUTIONAL ACCOUNT

#### Institutional Account, as Defined in the FINRA Rule

Α	bank.	savings	and lo	an association	insurance cor	npany or	registered	investment	company

An investment adviser registered either with the Securities and Exchange Commission under Section 203
of the Investment Advisers Act of 1940 or with a state securities commission (or any agency or office
performing like functions)

Other Entity (whether a	natural person,	corporation,	partnership,	trust,	or otherwise)	with total	assets	of at
least \$50 million								

None of the Above

#### Institutional Account Suitability Obligation

If None of the Above was selected in the previous section, this section is not required

<ul> <li>Accepted for all recommendations</li> <li>Waived exclusively for the recommendations involving the following asset classes: Please select those which are applicable:</li> <li>Equities Options Fixed Income Mutual Funds Unit Investment Trusts</li> <li>Exchanged Traded Funds Other</li> <li>Determined at the time of each recommendation</li> </ul>
Please select those which are applicable:         Equities       Options       Fixed Income       Mutual Funds       Unit Investment Trusts         Exchanged Traded Funds       Other
Exchanged Traded Funds Other
Determined at the time of each recommendation
For Broker-Dealer Use Only if the selection above represents a full or partial waiver of the servicing broker/dealer's suitability obligation, the servicing broker/dealer represents that the institutional client account is capable of exercising independent judgment with respect to security and investment strategy decisions made in connection with the waiver.

What is the <b>initial</b> source of funds for this account? If you are transferring assets from another financial
institution, please indicate the origin of those investments.

Accounts Receivable	Accumulated Savings	Alimony	Gift
Income From Earnings	Inheritance	Insurance Proceeds	Investment Proceeds
Legal Settlement	Lottery/Gaming	Pension/IRA/Retireme	nt Savings
Rollover	Rental Income	Sale of Business	Sales of Real Estate
Spouse/Parent	Other		

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The Bank of New York Mellon Corporation (BNY Mellon). Trademark(s) belong to their respective owners.

			INCOME AND C
Is this account a private banking account as defined under the USA PATRIOT Act?	Yes	No	OR DISTRIBUTIO
Is this an account for a Foreign Bank as defined under the USA PATRIOT Act?	Yes	No	FROM THIS ACC BE TAXABLE IN Y
<ul> <li>If yes, is the bank a Central Bank?</li> </ul>	Yes	No	JURISDICTION A
<ul> <li>If yes, is this a Foreign Bank operating under an Offshore Banking License?</li> </ul>	Yes	🗌 No	RESIDENCE IF DI YOUR HOME JUF
<ul> <li>If yes, is this a Foreign Bank operating under a banking license issued by a Non-Cooperative Country or Territory?</li> </ul>	Yes	No	YOU ACKNOWL FINANCIAL ORG TO PERSHING T
<ul> <li>If yes, is this a Foreign Bank operating under a banking license issued by a jurisdiction subject to Section 311 measures?</li> </ul>	Yes	No	TAKEN YOUR OV
If the answer to any of the three questions above is yes, how many people or entities own 10% or more of the Bank (if its shares are not publicly traded?			IF NUMBER IS GE THAN ZERO, A F
Are you, or anyone with an interest in this account, currently or formerly, either (1) a senior military, governmental, or political official, or (2) closely associated with an immediate family member of such an official?	Yes	🗌 No	BANK BENEFICIA OWNERSHIP FOI ACCOMPANY TH
			1

If yes, identify the name of the official, office held and country

## **STEP 4. PRIMARY ACCOUNT HOLDER INFORMATION**

Name							IF DISREGARDED ENTITY, ENTER INFORMATION FOR
Social Security (SSN)/ Employee Identification # (I		Person	Entity				THE U.S. OWNER.
Email		Date of Bir	th			Specified Adult	"SPECIFIED ADULT" SHALL MEAN: (A) A NATURAL PERSON
Home Phone	Business Ph	ione		Mot	oile Phone		AGE 65 AND OLDER; OR (B) A NATURAL
Legal Address (no P.O. box)							PERSON AGE 18 AND OLDER WHO THE
City			State/Province		Zip/Postal Code	8	<ul> <li>MEMBER REASONABLY</li> <li>BELIEVES HAS A</li> <li>MENTAL OR PHYSICAL</li> </ul>
Country			·		,		IMPAIRMENT THAT RENDERS THE INDIVIDUAL UNABLE
Mailing Address (if different from legal address)							TO PROTECT HIS OR HER OWN INTERESTS.
City			State/Province		Zip/Postal Code	e	IF YOU WISH TO ADD A TRUSTED CONTACT,
Country							PLEASE COMPLETE THE TRUSTED CONTACT
Primary Citizenship(s)			Additional Citizenshi	p(s)			FORM.
U.S. Resident Alien	Count	try of Birth					IS REQUIRED FOR EACH NON-U.S.
	ital Stat	<b>us</b> Married	Divorced	D	omestic Partr	ner 🗌 Widowed	PERSON AND FOR U.S. CITIZENS LIVING ABROAD. PROOF OF ADDRESS MAY ALSO BE REQUIRED.
Number of Dependents							

		ACCOUNTS: WITH RESPECT
Yes	No	TO ASSETS CUSTODIED BY
105		PERSHING ON YOUR BEHALF,
		YOU ACKNOWLEDGE THAT
		INCOME AND CAPITAL GAINS
Yes	No	OR DISTRIBUTIONS TO YOU
_		FROM THIS ACCOUNT MAY
Yes	No	BE TAXABLE IN YOUR HOME
		JURISDICTION AND/OR

SPECIAL NOTE FOR NON-U.S.

INS U . ۱E TION OF TAX FFERENT FROM RISDICTION. DGE TO YOUR ANIZATION AND HAT YOU HAVE WN TAX ADVICE

REATER OREIGN ۱L RM MUST IS REQUEST.

New Account Agre	em	ent
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**Disclosures Required Under the USA PATRIOT ACT** 

Is this account for a Foreign Financial Institution (e.g. non-U.S. bank; non-U.S. branch of a U.S. bank; broker-dealer; futures merchant; commodities introducing broker;

mutual fund; money transmitter or currency exchanger)?

Account Number

## **Employment and Industry Affiliations**

employed 🗌 Hor	nemaker 🗌 Student
Years Employed	Type of Business
State/Province	Zip/Postal Code
	Years Employed

## **General Investment Knowledge and Experience**

Limited Moderate Extensive None

## Knowledge and Experience by Investment Type

INVESTMENT	INVESTMENT R	NOWLEDGE	INVESTMENT EXPERIENCE		
Commodities, Futures	Limited	Moderate	Extensive	None	Since Year:
Equities	Limited	Moderate	Extensive	None	Since Year:
Exchange Traded Funds	Limited	Moderate	Extensive	None	Since Year:
Fixed Annuities	Limited	Moderate	Extensive	None	Since Year:
Fixed Income	Limited	Moderate	Extensive	None	Since Year:
Insurance	Limited	Moderate	Extensive	None	Since Year:
Mutual Funds	Limited	Moderate	Extensive	None	Since Year:
Options	Limited	Moderate	Extensive	None	Since Year:
Precious Metals	Limited	Moderate	Extensive	None	Since Year:
Real Estate	Limited	Moderate	Extensive	None	Since Year:
Unit Investment Trusts	Limited	🗌 Moderate	Extensive	None	Since Year:
Variable Annuities	Limited	Moderate	Extensive	None	Since Year:
Other:	Limited	🗌 Moderate	Extensive	🗌 None	Since Year:

## **Financial Information**

## **Identify Verification Method Used**

Compliance Data Center Inc. Report (CDCR) Regulatory Data Corporation (RDCR)

Internal Review (INRV) Other ID Vendor (OTHR)

Annual Income				
From \$	To \$			
Net Worth (excluding home)				
From \$	To \$			
Liquid Net Worth				
From \$	To \$			

Check box if aggregated with other joint tenants.

Tax Bracket: 0-15% 15.1%-32% 32.1%-50% 50.1% +

## **Unexpired Government Identification**

GOVERNMENT PHOTO ID #1		GOV	GOVERNMENT PHOTO ID #2		
Type of Unexpired Photo ID		Type of Unexpired Phot	o ID	UNEXPIRED PHOTO IDENTIFICATION SHOULD BE PROVIDED	
ID Number		ID Number		FOR ALL INDIVIDUALS THAT WERE NOT VERIFIED USING	
Country of Issue		Country of Issue		NON-DOCUMENTARY METHODS, AND	
State/Province/Subdivision of ID		State/Province/Subdiv	ision of ID	FOR NON-RESIDENT ALIENS, ALONG WITH AN IRS FORM W-8BEN.	
Date of Issue	Date of Expiration	Date of Issue Date of Expiration			
ID Verification Comments					

## **Corporate/Business Information**

Corporate/Business ID Number	Formation Date of Corporation/Business	IF APPLICABLE.
State/Province of Incorporation	Country of Incorporation	
Legal Entity Identifier (LEI)	1	

## **Broker-Dealer Affiliations**

Are you an employee of this broker-dealer?				Yes	🗌 No
Are you related to an employee at this broker-dealer?					🗌 No
Employee Name Relationship					
Are you an employee of another broker-dealer?				Yes	🗌 No
Broker-Dealer Name					
Are you related to an employee at another broker-dealer	?			Yes	🗌 No
Broker-Dealer Name	Employee Name Relationship				
Are you maintaining any other brokerage accounts?				Yes	🗌 No
With what firm(s) are you maintaining other brokerage accounts? Years of Investment Experience					
Are you or any member of your immediate family affiliated with or employed by a member of a stock exchange or the Financial Industry Regulatory Authority?					🗌 No
Employer authorization is required. What is the affiliation?					
Are you a senior officer, director, or 10% or more shareholder of a public company?					🗌 No
Company Name(s)					

## **STEP 5. SECONDARY ACCOUNT HOLDER INFORMATION**

Name					"SPECIFIED ADULT" SHALL MEAN: (A) A
Social Security (SSN)/ Employee Identification # (	EIN) Person	Entity			AGE 65 AND OLDER; OR (B) A NATURAL
Email	Date of B	irth		Specified Adult	PERSON AGE 18 AND OLDER WHO THE
Home Phone	Business Phone		Mobile Phone		<ul> <li>MEMBER REASONABLY</li> <li>BELIEVES HAS A</li> <li>MENTAL OR PHYSICAL</li> </ul>
Legal Address (no P.O. box)					IMPAIRMENT THAT RENDERS THE
City		State/Province	Zip/Postal Coc	le	INDIVIDUAL UNABLE TO PROTECT HIS OR HER OWN INTERESTS.
Country					IF YOU WISH TO ADD
Mailing Address (if different from legal address	)				<ul> <li>A TRUSTED CONTACT,</li> <li>PLEASE COMPLETE THE</li> <li>TRUSTED CONTACT</li> </ul>
City		State/Province	Zip/Postal Coc	le	FORM.
Country					A COPY OF THE ID IS REQUIRED FOR
Primary Citizenship(s)		Additional Citizenshi	o(s)		EACH NON-U.S. PERSON AND FOR U.S. CITIZENS LIVING
U.S. Resident Alien	Country of Birth				<ul> <li>ABROAD. PROOF OF</li> <li>ADDRESS MAY ALSO</li> <li>BE REQUIRED.</li> </ul>
	<b>rital Status</b> Single 🗌 Marrie	d 🗌 Divorced	Domestic Part	ner 🗌 Widowed	_
Dependents					
Number of Dependents					
Employment and Industry Affiliat		employed 🗌 Ho	memaker 🗌 Stu	udent	
Occupation		Years Employed	Type of Business		7
Employer Name					-
Employer's Address					-
City		State/Province	Zip/Postal Code		-
Country					-

## General Investment Knowledge and Experience

Limited Moderate Extensive None

Internal Review (INRV) Other ID Vendor (OTHR)

INVESTMENT	INVESTMENT KNOWLEDGE				INVESTMENT EXPERIENCE
Commodities, Futures	Limited	🗌 Moderate	Extensive	None	Since Year:
Equities	Limited	Moderate	Extensive	None	Since Year:
Exchange Traded Funds	Limited	🗌 Moderate	Extensive	None	Since Year:
Fixed Annuities	Limited	Moderate	Extensive	None	Since Year:
Fixed Income	Limited	Moderate	Extensive	None	Since Year:
Insurance	Limited	Moderate	Extensive	None	Since Year:
Mutual Funds	Limited	Moderate	Extensive	None	Since Year:
Options	Limited	Moderate	Extensive	None	Since Year:
Precious Metals	Limited	Moderate	Extensive	None	Since Year:
Real Estate	Limited	Moderate	Extensive	None	Since Year:
Unit Investment Trusts	Limited	Moderate	Extensive	None	Since Year:
Variable Annuities	Limited	Moderate	Extensive	None	Since Year:
Other:	Limited	Moderate	Extensive	None	Since Year:

## Knowledge and Experience by Investment Type

## **Financial Information**

## Identify Verification Method Used

Compliance Data Center Inc. Report (CDCR)	
Regulatory Data Corporation (RDCR)	

Annual Income	
From \$	To \$
Net Worth (excluding home)	
From \$	To \$
Liquid Net Worth	
Liquid Net Worth From \$	То \$
	'

**Tax Bracket:** 0-15% 15.1%-32% 32.1%-50% 50.1% +

#### **Unexpired Government Identification**

GC	OVERNMENT PHOTO ID #1	GO	VERNMENT PHOTO ID #2	GOVERNMENT ISSUED
Type of Unexpired Phot	to ID	Type of Unexpired Pho	to ID	IDENTIFICATION SHOULD BE PROVIDED
ID Number		ID Number		FOR ALL INDIVIDUALS THAT WERE NOT VERIFIED USING
Country of Issue		Country of Issue		NON-DOCUMENTARY METHODS, AND
State/Province/Subdiv	vision of ID	State/Province/Subdiv	vision of ID	FOR NON-RESIDENT ALIENS, ALONG WITH
Date of Issue	Date of Expiration	Date of Issue	Date of Expiration	AN IRS FORM W-8BEN

ID Verification Comments

#### **Corporate/Business Information**

Corporate/Business ID Number	Formation Date of Corporation/Business	IF APPLICABLE.
State/Province of Incorporation	Country of Incorporation	
Legal Entity Identifier (LEI)	I	

## **Broker-Dealer Affiliations**

Are you an employee of this broker-dealer?				Yes	🗌 No
Are you related to an employee at this broker-dealer?				Yes	🗌 No
Employee Name		Relationship			
Are you an employee of another broker-dealer?				Yes	🗌 No
Broker-Dealer Name					
Are you related to an employee at another broker-dealer	?			Yes	No
Broker-Dealer Name	Employee N	ame	Relationship		
Are you maintaining any other brokerage accounts?				Yes	🗌 No
With what firm(s) are you maintaining other brokerage accounts?		Years of Investment E	kperience		
Are you or any member of your immediate family affiliate member of a stock exchange or the Financial Industry Re				Yes	🗌 No
Employer authorization is required. What is the affiliation?					
Are you a senior officer, director, or 10% or more shareho	older of a p	ublic company?		Yes	No
Company Name(s)					
Additional Participants					
Are there more than two participants for this account? If Additional Holder/Participant Information Supplement s		ete the		Yes	🗌 No
FinCen Certification					
FinCEN Certification Form Signed by	Certification	n Date			
Position Held by FinCEN Certifier					
Specified Adult					
If this account has an account holder that is considered a Contacts? If Yes, complete the Trusted Contact Form.	specified a	adult, are there Tru	sted	Yes	🗌 No

## **STEP 6. INTERESTED PARTIES**

#### **First Interested Party**

Name			
Email			
Home Phone	Business Phone		Mobile Phone
Mailing Address			
City		State/Province	Zip/Postal Code
Country			
Type of Notification: Statement	Confirmation	Proxy	

#### Second Interested Party

Name Email				PLEASE ADD A SEPARATE SHEET FOR ADDITIONAL INTERESTED PARTIES.
Home Phone	Business Phone		Mobile Phone	
Mailing Address			1	
City		State/Province	Zip/Postal Code	
Country			1	
Type of Notification: Statement	Confirmation	Proxy		

## **STEP 7. CASH MANAGEMENT**

The sweep program consists of sweep options, which may include money market mutual funds as well as bank deposit products. The options available to you are subject to change and you should contact your advisor for additional information on the products available to you through your sweep program.

Once a sweep option is elected, any free credit balance in your brokerage account will be automatically invested into the sweep product selected and any debits in your brokerage account will also be covered automatically by redemptions, to the extent you have a balance in the sweep product sufficient to cover the debit balance.

#### How would you like to handle proceeds?

Remit Hold

If you opt to hold proceeds and wish to utilize the sweep feature, please enter your sweep option below.

Product Name or Acronym of Your Sweep Option

FUND, FDIC INSURED DEPOSIT OR BANK SWEEP.

FOR MONEY MARKET

## **STEP 8. OBJECTIVE AND INVESTMENT DETAILS**

Risk Exposure   Low   Moderate   Speculation   I	High Risk
INVESTMENT OBJECTIVE	PLEASE SELECT ONE INVESTMENT OBJECTIVE

## **New Account Agreement**

Medium

Low

### Other Investments

Time Horizon

INVESTMENT	INVESTMENT VALUE	INVESTMENT	INVESTMENT VALUE
Equities	Value \$	Fixed Annuities	Value \$
Options	Value \$	Precious Metals	Value \$
Fixed Income	Value \$	Commodities and Futures	Value \$
Mutual Funds	Value \$	Other:	Value \$
Unit Investment Trusts	Value \$	Other:	Value \$
Exchange-Traded Funds	Value \$	Other:	Value \$
Real Estate	Value \$	Other:	Value \$
Insurance	Value \$	Other:	Value \$
Variable Annuities	Value \$	Other:	Value \$

#### Investment Time Horizon and Liquidity Needs

Liquidity Needs	
1	
	High

## STEP 9. TAX LOT DISPOSITION METHODS

Please choose one disposition method as your default for a) Mutual Funds, b) Stocks in Pershing's Dividend Reinvestment Plans and c) All other securities. If a default disposition method is not chosen by you or your Financial Organization, the federally mandated default method will be applied on the account.

#### DISPOSITION METHODS FOR STOCKS IN DISPOSITION METHODS DISPOSITION METHODS FOR MUTUAL FUNDS PERSHING'S DIVIDEND REINVESTMENT PLAN FOR ALL OTHER SECURITIES Average Cost (using FIFO) Average Cost (using FIFO) First In, First Out (FIFO) First In, First Out (FIFO) First In, First Out (FIFO) High Cost High Cost High Cost High Cost Long-Term High Cost Short-Term High Cost Long-Term High Cost Long-Term High Cost Short-Term High Cost Short-Term Last In, First Out (LIFO) Last In, First Out (LIFO) Last In, First Out (LIFO) Low Cost Low Cost Low Cost Low Cost Long-Term Low Cost Long-Term Low Cost Long-Term Low Cost Short-Term Low Cost Short-Term Low Cost Short-Term Minimize Short-Term Gains Minimize Short-Term Gains Minimize Short-Term Gains

#### **STEP 10. BOND ELECTIONS**

#### Election 1 - Bond Premium Amortization (tax free bonds must be amortized)

Yes/IRS Default: Amortize.

No/Alternative: Do not amortize.

#### Election 2 - Market Discount Accrual Method

Ratable/Alternative

Constant Yield/IRS Default

## Election 3 - Include Market Discount as Income

No/IRS Default: Don't include market discount as income.

Yes/Alternative: Include market discount in income.

IF YOU DO NOT CHOOSE BOND ELECTIONS, THE NOTED IRS DEFAULTS WILL BE SELECTED.

New Account Agreement Account Number	New Account Agreement		Account Number	
--------------------------------------	-----------------------	--	----------------	--

	New Account Agreemer	10	Acc	ount Number	
:	STEP 11. ADDITIONAL INFORM	ΛΑΤΙΟΝ			
,	<b>Electronic Delivery</b> Are you interested in electronic delive (for example, account statements and			☐ Yes ☐ No punt?	IF YES, PLEASE COMPLETE A USER ID AND E-DELIVERY REQUEST FORM.
	Municipal Bond Offering Official Stat Municipal bond offering official stater		e electronically at: <b>I</b>	http://www.emma.msrb.org/	
,	Are you interested in hard copy delive	ry of Municipal Bc	ond Official Stateme	nts for this account? 🗌 Yes 🗌 No	
ł	If the account is established for a true has a Trustee Certification of Investm appointment, or other appropriate do	ent Powers form,	corporate resolutior	n, letter of	
	Please provide the names and addres	sses of your bank	S:		
1	Remit Credit				
	Income Distribution Method		n) 🗌 Journal (r	below and a completed letter of author equires a completed letter of authorizat Monthly	
	Income Distribution Method First-Party Check Third-Part ACH (requires a completed ACH a Account for Journal Frequency Annually Semiannually	Quarterly	n) 🗌 Journal (r	equires a completed letter of authorizat	
	Income Distribution Method First-Party Check Third-Part ACH (requires a completed ACH a Account for Journal Frequency Annually Semiannually First Payment Date	Quarterly	n) 🗌 Journal (r	equires a completed letter of authorizat	
	Income Distribution Method First-Party Check Third-Pai ACH (requires a completed ACH a Account for Journal Frequency Annually Semiannually First Payment Date Information for Third-Party Check	Quarterly	n) 🗌 Journal (r	equires a completed letter of authorizat	
	Income Distribution Method First-Party Check Third-Part ACH (requires a completed ACH a Account for Journal Frequency Annually Semiannually First Payment Date Information for Third-Party Check Name	Quarterly         (if applicable)	n) 🗌 Journal (r	equires a completed letter of authorizat	
	Income Distribution Method First-Party Check Third-Part ACH (requires a completed ACH a Account for Journal Frequency Annually Semiannually First Payment Date Information for Third-Party Check Name Home Phone	Quarterly         (if applicable)	n) 🗌 Journal (r	equires a completed letter of authorizat	
	Income Distribution Method First-Party Check Third-Part ACH (requires a completed ACH a Account for Journal Frequency Annually Semiannually First Payment Date Information for Third-Party Check Name Home Phone Mailing Address	Quarterly         (if applicable)	n) Bimonthly Email	equires a completed letter of authorizat	

## **Principal Distribution**

## Method

First-Party Check	Third-Party Check (provide	name and address belo	ow and a completed letter o
ACH (requires a complete authorization)	ed ACH authorization form	) 🗌 Journal (requi	res a completed letter of
Account for Journal			
Frequency			
Annually Semiannu	ally Quarterly	Bimonthly Dont	hly Semimonthly
First Payment Date			

## Information for Third-Party Check (if applicable)

Name		Email	
Home Phone	Business Phone		Mobile Phone
Mailing Address			
City		State/Province	Zip/Postal Code
Country			
Type of Notification: 🗌 Statement	Proxy C	onfirmation	

## STEP 13. U.S. TAXPAYER NUMBER CERTIFICATION

#### **Taxpayer Certification**

- Under penalties of perjury, I certify that:
- 1. The number shown on this form in Step 4 is my correct Social Security Number or Taxpayer Identification Number (or I am waiting for a number to be issued to me);
- 2. I am not subject to backup withholding because (a) I am exempt from backup withholding or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- 3. I am a U.S. citizen or other U.S. person (defined below); and
- 4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

#### Certification instructions.

You must cross out Item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. If you are an exempt payee (if you are unsure, ask us for a complete set of IRS instructions), enter your exempt payee code (if any) here:

If you are exempt from FATCA reporting (if you are unsure, ask us for a complete set of IRS instructions), enter your exemption from FATCA reporting code (if any) here:

#### Definition of a U.S. person.

For federal tax purposes, you are considered a U.S. person if you are:

- An individual who is a U.S. citizen or U.S. resident alien,
- A partnership, corporation, company or association created or organized in the United States or under the laws of the United States,
- An estate (other than a foreign estate), or
- A domestic trust (as defined in Regulations section 301.7701-7)

## **STEP 14. SIGNATURES**

The Internal Revenue Service does not require your consent to any provision of this document other than the certifications required to avoid backup withholding.

#### I ACKNOWLEDGE AND AGREE THAT THIS AGREEMENT CONTAINS A PREDISPUTE ARBITRATION CLAUSE, IN PARAGRAPHS 13 AND 14, ON PAGE 15 AND 16. I HEREBY ACKNOWLEDGE RECEIPT OF THIS NEW ACCOUNT AGREEMENT WITH PREDISPUTE ARBITRATION CLAUSE THEREIN.

#### **Primary Account Holder or Entity Authorized Person**

Print Name	Date	PLEASE REVIEW YOU INFORMATION, READ THE AGREEMENT ON
Signature		PAGES 15 AND 16, AND SIGN HERE, KEEI
X		A COPY FOR YOUR RECORDS.
Secondary Account Holder (if applicable)		
Print Name	Date	

Print Name	Date
Signature	
X	

#### For Broker-Dealer Use Only 🗌 Accepted: Investment professional is registered in the state of client's residence.

Investment Professional Printed Name		Principal Printed Name	
Date		Date	
Signature		Signature	
Х		X	

THIS SECTION IS NOT TO BE USED BY NONRESIDENT ALIENS AND FOREIGN ENTITIES.

## **TO: FINANCIAL ORGANIZATION AND ITS ASSIGNS**

#### 1. Provisions in the Event of Failure to Pay or Deliver

Whenever I (we) do not, on or before the settlement date, pay in full for any security purchased for my (our) account, or deliver any security sold for such account, you are authorized (subject to the provisions of any applicable statute, rule, or regulation):

(A) Until payment or delivery is made in full, to pledge, repledge, hypothecate, or rehypothecate, without notice, any or all securities which you or your clearing agent may hold for me (either individually or jointly with others), separately or in common with other securities or commodities or any other property, for the sum then due or for a greater or lesser sum and without retaining in your possession and control for delivery a like amount of similar securities.

(B) To sell any or all securities which you or your clearing agent may hold for me (either individually or jointly with others), to buy in any or all securities required to make delivery for my (our) account, or to cancel any or all outstanding orders or commitments for my (our) account.

#### 2. Cancellation Provisions

You are authorized, in your discretion, should I (we) die or should you for any reason whatever deem it necessary for your protection, without notice, to cancel any outstanding orders in order to close out my (our) accounts, in whole or in part, or to close out any of the commitments made on my (our) behalf.

#### **3. General Provisions**

Any sale, purchase, or cancellation authorized hereby may be made according to your judgement and at your discretion on the exchange or other market where such business is then usually transacted, at public auction, or at private sale without advertising the same and without any notice, prior to tender, demand, or call. You may purchase the whole or any part of such securities free from any right of redemption, and I (we) shall remain liable for any deficiency. It is further understood that any notice, prior to tender, demand, or call, from you shall not be considered a waiver of any provision of this agreement. I (we) shall include any person executing this agreement. With my (our) signature on this document, I (we) authorize any free credit balance in my account to be automatically invested into the sweep product elected, unless I (we) instruct my financial organization differently. Pershing LLC is further authorized to rely on instructions that I (we) give to my financial organization regarding my (our) sweep elections. I (we) agree, that my (our) sweep option may be changed, including changes between money market funds and bank deposit products, with prior notification to me (us).

#### 4. Successors and Assigns

This agreement and its provisions shall be continuous, and shall inure to the benefit of your present organization, and any successor organization or assigns, and shall be binding upon me (us) and/or the estate, executors, administrators, and assigns of my (our) account.

#### 5. Age

I (we), if an individual, represent that I (we) am (are) of full age.

#### 6. Interest in Account

No one except me (us) has an interest in any of my (our) accounts with you unless such interest is revealed in the title of such account, and in any case, I (we) have the interest indicated in such title.

#### 7. Orders and Statements

Reports of the execution of orders and statements of my (our) account shall be conclusive if not objected to in writing, the former within two days and the latter within ten days, after forwarding by you to me (us) by mail or otherwise.

#### 8. Extraordinary Events

You shall not be liable for loss or delay caused directly or indirectly by war, natural disasters, government restrictions, exchange, or market rulings, or other conditions beyond your control.

#### 9. Fees and Charges

I (we) agree to the fees and charges on the fee schedule received by me (us). You may change the fee schedule from time to time.

#### 10. Joint Accounts

If this is a joint account, unless we notify you otherwise and provide such documentation, as you require, the brokerage account(s) shall be held by us jointly with rights of survivorship (payable to either or the survivor of us). Each joint tenant irrevocably appoints the other as attorney-in-fact to take all action on his or her behalf and to represent him or her in all respects in connection with this Agreement. You shall be fully protected in acting, but shall not be required to act upon the instructions of either of us. Each of us shall be liable, jointly and individually, for any amounts due to you pursuant to this Agreement, whether incurred by either or both of us.

#### 11. Address

Communications may be sent to me (us) at my (our) current address which is on file at your office, or at such other address as I (we) may hereafter give you in writing. All communications so sent, whether by mail, telegraph, messenger, or otherwise, shall be deemed given to me (us) personally, whether actually received or not.

#### 12. Recording Conversations

I (we) understand and agree that for our mutual protection you may electronically record any of my (our) telephone conversations.

#### 13. ARBITRATION DISCLOSURES

THIS AGREEMENT CONTAINS A PREDISPUTE ARBITRATION CLAUSE. BY SIGNING AN ARBITRATION AGREEMENT THE PARTIES AGREE AS FOLLOWS:

- ALL PARTIES TO THIS AGREEMENT ARE GIVING UP THE RIGHT TO SUE EACH OTHER IN COURT, INCLUDING THE RIGHT TO A TRIAL BY JURY, EXCEPT AS PROVIDED BY THE RULES OF THE ARBITRATION FORUM IN WHICH A CLAIM IS FILED.
- ARBITRATION AWARDS ARE GENERALLY FINAL AND BINDING;
   A PARTY'S ABILITY TO HAVE A COURT REVERSE OR MODIFY AN ARBITRATION AWARD IS VERY LIMITED.
- THE ABILITY OF THE PARTIES TO OBTAIN DOCUMENTS, WITNESS STATEMENTS, AND OTHER DISCOVERY IS GENERALLY MORE LIMITED IN ARBITRATION THAN IN COURT PROCEEDINGS.
- THE ARBITRATORS DO NOT HAVE TO EXPLAIN THE REASON(S) FOR THEIR AWARD, UNLESS, IN AN ELIGIBLE CASE, A JOINT REQUEST FOR AN EXPLAINED DECISION HAS BEEN SUBMITTED BY ALL PARTIES TO THE PANEL AT LEAST 20 DAYS PRIOR TO THE FIRST SCHEDULED HEARING DATE.

## New Account Agreement

Account Number

- THE PANEL OF ARBITRATORS WILL TYPICALLY INCLUDE A MINORITY OF ARBITRATORS WHO WERE OR ARE AFFILIATED WITH THE SECURITIES INDUSTRY.
- THE RULES OF SOME ARBITRATION FORUMS MAY IMPOSE TIME LIMITS FOR BRINGING A CLAIM IN ARBITRATION. IN SOME CASES, A CLAIM THAT IS INELIGIBLE FOR ARBITRATION MAY BE BROUGHT IN COURT.
- THE RULES OF THE ARBITRATION FORUM IN WHICH THE CLAIM IS FILED, AND ANY AMENDMENTS THERETO, SHALL BE INCORPORATED INTO THIS AGREEMENT.

#### **14. ARBITRATION AGREEMENT**

ANY CONTROVERSY BETWEEN YOU OR PERSHING AND US SHALL BE SUBMITTED TO ARBITRATION BEFORE AND ONLY BEFORE THE FINANCIAL INDUSTRY REGULATORY AUTHORITY. NO PERSON SHALL BRING A PUTATIVE OR CERTIFIED CLASS ACTION TO ARBITRATION, NOR SEEK TO ENFORCE ANY PREDISPUTE ARBITRATION AGREEMENT AGAINST ANY PERSON WHO HAS INITIATED IN COURT A PUTATIVE CLASS ACTION; OR WHO IS A MEMBER OF A PUTATIVE CLASS WHO HAS NOT OPTED OUT OF THE CLASS WITH RESPECT TO ANY CLAIMS ENCOMPASSED BY THE PUTATIVE CLASS ACTION UNTIL; (I) THE CLASS CERTIFICATION IS DENIED; (II) THE CLASS IS DECERTIFIED; OR (III) THE CUSTOMER IS EXCLUDED FROM THE CLASS BY THE COURT. SUCH FORBEARANCE TO ENFORCE AN AGREEMENT TO ARBITRATE SHALL NOT CONSTITUTE A WAIVER OF ANY RIGHTS UNDER THIS AGREEMENT EXCEPT TO THE EXTENT STATED HEREIN. THE LAWS OF THE STATE OF NEW YORK GOVERN.

#### 15. Specified Adult and Trusted Contact Disclosure

By completing a physical or electronic contact form or providing Trusted Party information to my broker or advisor for electronic capture, I/we authorize the named Financial Institution and Pershing LLC ("Pershing") and their affiliates to share my nonpublic personal information\* held at Financial Institution and Pershing with the named trusted contact person(s) (the "Trusted Contact Person(s)") identified as such. Additionally, I/we authorize this information to be shared with the Trusted Contact Person(s) at the discretion of Financial Institution and Pershing. This authorization includes, but is not limited to, sharing or disclosing any information regarding securities, insurance, bank related, financial planning or other financial products or services offered by or through Financial Institution and/or Pershing or any financial information I/we may have provided to Financial Institution and Pershing. I/we understand that Financial Institution and Pershing, LLC may contact the named Trusted Contact Person(s) if there are questions/concerns about my whereabouts or health status (i.e., if Financial Institution and Pershing becomes concerned that I may no longer be able to handle my financial affairs) or in the event that Financial Institution and Pershing becomes concerned that I may be a victim of fraud or exploitation.

Account owners should contact their Financial Institution or financial representative with additional questions.

Account owners may also contact FINRA at its toll-free number for senior investors to get assistance or raise concerns about issues with brokerage accounts and investments.

CALL: 844-57-HELPS (844-574-3577) MONDAY - FRIDAY; 9 - 5 P.M. ET

\* "Nonpublic personal information" includes, but is not limited to: financial account information and balances, information regarding the purchase of a security or insurance product, and any other personally identifiable financial information: (i) provided by a me/us to my/our Financial Institution; (ii) resulting from any transaction in my/our account or any service performed on behalf of me/us by the Financial Institution; or (iii) otherwise obtained from me/us by the Financial Institution.

#### 16. Amendment and Modification of Agreement

I (we) agree that you or your successors or assigns may unilaterally, at any time, change or modify the terms and conditions of this New Account Agreement by sending me notice of the change as required by law or regulation.

## TO BOK FINANCIAL SECURITIES, INC. AND ITS ASSIGNS:

**CANCELLATION PROVISIONS:** BOK Financial Securities, Inc. (BOKFS) is authorized, in its discretion, should I (we) die or should BOKFS for any reason whatever deem it necessary for your protection, without notice, to cancel any outstanding order in order to close out our accounts, in whole or in part, or to close out any commitment made on my (our) behalf.

**TRADE DOCUMENTS:** I (We) acknowledge that custody of funds and securities and for most accounts, the primary clearing/settlement of transactions is through Pershing. I (We) acknowledge that some transaction may be processed through entities other than BOKFS/Pershing. Order confirmation reports of the account will reflect the entity name. Reports of the execution of orders and statements of my (our) account shall be conclusive if not objected in writing, the former within two days and the latter within ten days, after forwarding by Pershing (or the executing firm) to me (us) by mail or otherwise.

**AFFILIATE DISCLOSURES:** BOKFS is the introducing broker under this Agreement. BOKFS' national bank affiliate, BOKF, NA, is not a party to the Agreement. BOKF, NA operates under the names Bank of Oklahoma, Mobank, Bank of Texas, Bank of Arkansas, Bank of Albuquerque, Bank of Arizona or Colorado State Bank and Trust (the "Bank"). The Bank and BOKFS are both subsidiaries of BOK Financial Corporation. The securities purchased for your BOKFS account are not deposits or other obligations of, and are not guaranteed by, the Bank, any other bank or affiliate; and are not insured by the Federal Deposit Insurance Corporation.

**REFFERALS:** If you have been referred to BOKFS by a Bank employee, the Bank employee who referred you participates in an incentive compensation program under which he or she may receive a fee of more than a nominal amount for the referral. Payment of this fee may be contingent on whether you complete a transaction with BOKFS.

**FINRA PUBLIC DISCLOSURE:** BOKFS is a registered broker/dealer and member of the Financial Industry Regulatory Authority ("FINRA"). To receive information concerning the licensing status or disciplinary record of a broker/dealer or registered representative, contact FINRA at 800.289.9999 or refer to BrokerCheck on FINRA's website at www.finra.org.

**SIPC PUBLIC DISCLOSURE:** BOKFS is a member of the Securities Investor Protection Corporation (SIPC). You may obtain information about SIPC, including a brochure, by contacting SIPC at 202.371.8300 or by visiting their website at www.sipc.org.

**IDENTIFICATION VERIFICATION:** To help the government fight the funding of terrorism and money laundering activities, Federal law requires all financial institutions to obtain, verify and record information that identifies each person that opens an account. What does this mean to you, the client? When you open an account, BOKFS will ask for your name, address, date of birth and other information that will allow us to identify you. We may also ask to see your driver's license or other identifying documents.

**NO ADVICE:** I (We) understand that BOKFS provides no tax, legal, or accounting advice. I (We) also understand that BOKFS provides no investment advisory services unless such services are independently contracted for under an advisory services agreement. All transactions will be done only on my (our) order or the order of my (our) authorized delegate.

**ARBITRATION DISCLOSURES:** The arbitration disclosure shown above includes BOKFS and Pershing. If Pershing is not involved in the arbitration, the laws of the State of Oklahoma govern.



**BUSINESS RESUMPTION:** All BOKFS operational facilities are equipped for resumption of business and are regularly tested. Our recovery time objective for business resumption, including those involving a relocation of personnel or technology, is typically three (3) business days. This recovery objective may be negatively affected by the unavailability of external resources and circumstances beyond our control. In the event of a significant business interruption, customers may call the toll-free contact numbers listed on our website, securities.bokfinancial.com.

**COMPLAINTS:** To discuss any concerns or issues, please direct your inquiries to: Chief Compliance Officer BOK Financial Securities, Inc. P.O. Box 2300 Tulsa, OK 74102 877-781-6889

**BACK-UP CONTACT INFORMATION:** If BOKFS is unable to reach me (us) in relation to this account, I (we) authorize BOKFS to contact the person listed below and potentially disclose non-confidential information about me (us) in order to confirm the specifics of my (our) current situation, including contact information, health status, and to inquire about the identity of any possible legal guardian, executor, trustee or holder of a power of attorney. I (We) also authorize you to contact the person listed below should you believe I (we) show signs of possible diminished mental capacity or of potential elder abuse in any form including financial, physical, or emotional. This person is NOT authorized to act on my (our) behalf regarding this account nor will they be able to access my (our) personal or financial information. **The back-up contact listed is not a co-owner on this account.** 

BACK UP CONTACT INFORMATION (REQUIRED)				
Back-Up contact information below <b>or</b> $\Box$ I choose not to provide a back-up contact at this time				
BACK-UP CONTACT FIRST NAME (PRINT)	BACK-UP CONTACT LAST NAME (PRINT)	RELATIONSHIP TO THE ACCOUNT		
BACK-UP CONTACT PHONE NUMBER	OTHER RELEVANT FINANCIAL INFORMATION	i		

In signing below, I hereby certify, to the best of my knowledge, that the information provided regarding the beneficial owner(s) and controlling person in the account opening documentation is complete and correct. I also agree to notify the financial institution of any change in such information.

CLIENT(S) SIGNATURE (REQUIRED)		
SIGNATURE OF PRIMARY INVESTOR	DATE	PRIMARY INVESTOR NAME (PRINT)
SIGNATURE OF JOINT INVESTOR	DATE	JOINT INVESTOR NAME (PRINT)



## **Account Fees Details**

## **Account Fees**

Fee	Frequency	Standard	Mutual Fund
	. 5	Account	Only Account
NetXInvestor – Online Access		No charge	No Charge
Paper Statements	Monthly	\$0.75	\$0.75
Paper Confirms	Per Transaction	\$0.75	\$0.75
Cost Basis Reporting	Annual	\$6.00	\$6.00
Performance Reporting	Annual	\$24.00	\$24.00
Inactive Account	Annual	\$35.00	\$16.00
Systematic reinvestment activity in mutua However, dividend reinvestment is not co accounts. Retirement Accounts			
IRA Custodial Fee (Traditional, Roth, SEP & Educational Savings Accounts) <sup>1</sup>	Annual	\$55.00	\$25.00
Custodial Fee for Prototype SEP, SARSEP and SIMPLE Plans <sup>2</sup>	Annual	\$58.00	\$58.00
Qualified Retirement Plans* & 403(b)(7) <sup>2</sup>	Annual	\$75.00	\$75.00
Termination Fee (all retirement accounts)		\$75.00	\$75.00
		\$75.00	\$75.00
Conversion to Mutual Fund Only Only applies if conversion is made after account opening.			\$50.00
Please note, annual fees are not prorated for an account closed prior to its anniversary. <ol> <li>Invoiced annually, charged in arrears</li> <li>Due at account set up, invoiced annually</li> <li>Could be \$125.00 depending ap your OPP plan type.</li> </ol>			

\* Could be \$125.00 depending on your QRP plan type

### **Transaction Fees**

Service Charge per Customer Confirmation	\$5.00
Wired Funds Transfer	\$30.00
Overnight Check Request	\$12.00
Reorganization – Voluntary	\$40.00
Reorganization – Mandatory	\$20.00
Returned Check	\$25.00
Check Stop Payment	\$25.00
Margin & COD Extension	\$20.00
Customer Name Safekeeping (per position, per month)	\$3.00
Legal Transfers	\$65.00
Accommodation Transfers	\$60.00
DK Charge	\$30.00

## Corestone Asset Management Accounts (See the Corestone Investor Kit for Full Details)

	Silver	Silver Plus	Gold	Platinum
Unlimited Check Writing & Online Bill Pay	Х	Х	Х	Х
Visa Debit Card		Х	Х	Х
Reward Points & Expense Tracking by Category			Х	Х
Annual Fee – No fee the first year; fees charged on anniversary of account opening.	\$25	\$50	\$100	\$150



## **Foreign Security Fees**

Eurobond Clearance (per receive/deliver)	\$100.00
All Other Foreign Security Clearance (per receive/deliver)	\$175.00
Safekeeping Charge (per position, per month)	\$4.00
Foreign Security Safekeeping may be subject to additional custody fees.	Please call your BOK Financial
Advisors consultant before placing a foreign security order.	

### Limited Partnerships, Private Placements and other special products

Subscription Fee (per purchase)	\$50.00
Redemption Fee (per position)	\$50.00
Re-registration (per position)	\$50.00
Annual Administration (per position)	\$35.00
Document Review Fee to Determine Abilitiy to Custody	\$100.00
(Per review, regardless of outcome)	
IRS 9900-T UBTI Tax Return Filing (per return filed)	\$200.00
Special Product Fees are in addition to Account Fees.	

#### Online Trading – NetXInvestor

NetXInvestor and NetXInvestor Mobile is available free of charge to provide you online consolidated view of your accounts. Trading is also available through this tool for an additional charge.

Annual Fee – Online Trading	\$24.95
Trading Costs	
Service Charge per Customer Confirmation	\$5.00
Minimum Commission (per trade)	\$25.00

Through NetXInvestor Trading you will receive a 50% discount from our standard commission grid, with a minimum commission of \$25.00 per trade. Below are some sample commissions. If you have questions regarding the online commission schedule or would like to price a hypothetical transaction, please contact your BOK Financial Advisors Consultant.

Sample Online Trading Con Trade Amount	nmissions Commission
<u>Stocks, Warrants &amp; Closed End Funds</u> Buy 100 shares @ \$25 per share Buy 1,000 shares @ \$25 per share Buy 10,000 shares @ \$25 per share	\$34.37 \$132.80 \$235.73
<u>No-Load Mutual Funds</u> Tiered Brackets where the first \$15,000 is always charged at First \$15,000 \$15,001 - \$100,000 \$100,001+	the lower rate. 0.70% 0.20% 0.08%
<u>Listed Options</u> Buy 1 contract @ \$6.00 per option Buy 5 contracts @ \$6.00 per option Buy 50 contracts @ \$6.00 per option	\$25.00 \$60.99 \$389.12

Charges for annual account maintenance, trade confirmations, SEC fees, security reorganization and other account related fees also apply to online trading accounts.

## All fees are subject to change.

# **BOK FINANCIAL SECURITIES**



#### WHAT DOES BOK FINANCIAL SECURITIES DO WITH **YOUR PERSONAL INFORMATION?**



Financial companies choose how they share your personal information. Federal law gives consumers the right to limit some but not all sharing. Federal law also requires us to tell you how we collect, share, and protect your personal information. Please read this notice carefully to understand what we do.

The types of personal information we collect and share depend on the product or service you have with us. When you are no longer our customer, we may continue to share your information as described in this notice.

#### This information can include:

- Information we receive from you on applications or other forms
- Information about your transactions with us, our affiliates and others
- Information we receive from a consumer reporting agency

All financial companies need to share customers' personal information to run their everyday business. In the section below, we list the reasons financial companies can share their customers' personal information; the reasons BOK Financial Securities chooses to share; and whether you can limit this sharing.

REASONS WE CAN SHARE YOUR PERSONAL INFORMATION	DOES BOK FINANCIAL SECURITIES SHARE?	CAN YOU LIMIT THIS SHARING?
For our everyday business purposes — such as to process your transactions, maintain your account(s), respond to court orders and legal investigations, or report to credit bureaus	YES	NO
For our marketing purposes — to offer our products and services to you	YES	NO
For joint marketing with other financial companies	NO	We do not share
For our affiliates' everyday business purposes — information about your transactions and experiences	YES	NO
For our affiliates' everyday business purposes — information about your creditworthiness	NO	We do not share
For our affiliates to market to you	YES	YES
For non-affiliates to market to you	NO	We do not share

#### **OTHER IMPORTANT INFORMATION:**

 Nevada customers – In response to Nevada law, we are providing this notice to you. You may be placed on our internal Do Not Call list by following the directions in the To Limit Direct Marketing section.

For more information contact us at 1-877-781-6889 or submit the Opt Out notice to us via US Mail. You may also contact the Bureau of Consumer Protection, Office of the Nevada Attorney General, 555 E. Washington St., Suite 3900, Las Vegas, NV 89101: 702-486-3132 or by email at BCPINFO@ag.state.nv.us • Do Not Call Policy. This privacy policy constitutes BOK Financial Securities' Do Not Call Policy under the Telephone Consumer Protection Act for all consumers. BOK Financial Securities maintains an internal Do Not Call list. Do Not Call requests will be honored within 30 days and will be effective for at least five years from the date of the request. No telemarketing calls will be made to residential or cellular phone numbers that appear on the BOK Financial Securities' Do Not Call list. You may continue to receive marketing information in regular account mailings and statements, when you visit us online or at an ATM. You may also be contacted to service your account or participate in surveys. If you

have an assigned advisor or team, they may continue to contact you to assist you in managing your portfolio or account relationship.

· For clients of BOK Financial Securities and advisors also affiliated with a bank. credit union or other financial institution: If your account was opened in our offices located at a non-affiliated financial institution, such as a bank, thrift or credit union, and that financial institution decides to enter into a relationship with a new financial services provider, we may share your information with the new financial services provider so that your account can continue to be serviced.

Mail the opt-out form provided

Call 1-877-781-6889

Please note: If you are a new customer, we can begin sharing your information 30 days from the date we sent this notice.

However, you can contact us at any time to limit our sharing. To limit our direct marketing to you by mail or telephone, call 1-877-781-6889 or return the opt-out form provided.

## QUESTIONS?

**TO LIMIT OUR** 

SHARING

Who is providing this brochure? BOK Financial Securities and its affiliates and BOKF. NA dba Institutional Investments. Bank of Oklahoma

WHAT WE DO	
How does BOK Financial Securities protect my personal information?	To protect your personal information from unauthorized access and use, we use security measures that comply with federal law. These measures include computer safeguards and secured files and buildings. Our online environment uses security technologies that meet or exceed regulatory requirements to control access to your personal information.
How does BOK Financial Securities collect my personal information?	<ul> <li>We collect your personal information, for example, when you</li> <li>seek advice about your investments</li> <li>open an investment advisory or brokerage account</li> <li>tell us about your investments or retirement needs</li> <li>We also collect your personal information from others, such as credit bureaus, affiliates, or other companies.</li> </ul>
Why can't I limit all sharing?	<ul> <li>Federal law gives you the right to limit only</li> <li>sharing for affiliates' everyday business purposes— information about your creditworthiness</li> <li>affiliates from using your information to market to you</li> <li>sharing for non-affiliates to market to you</li> <li>State laws and individual companies may give you additional rights to limit sharing.</li> </ul>
What happens when I limit sharing for an account I hold jointly with someone else?	Your choices will apply to everyone on your account.

DEFINITIONS		
Affiliates	Companies related by common ownership or control. They can be financial and non-financial companies. Our affiliated companies include:         • Financial institutions       • Banks         • Investment advisers       • Trust companies	
Non-affiliates	<ul> <li>Companies not related by common ownership or control. They can be financial and non-financial companies.</li> <li>BOK Financial Securities does not share personal information with non-affiliates so they may market to you</li> </ul>	
Joint Marketing	<ul> <li>A formal agreement between non-affiliated financial companies that together market financial products or services to you.</li> <li>BOK Financial Securities does not have joint marketing agreements with non-affiliated financial companies</li> </ul>	

Securities, insurance and advisory services offered through BOK Financial Securities, Inc., member FINRA/SIPC and a subsidiary of BOK Financial Corporation. Services may be offered under our trade name, BOK Financial Advisors. NOT FDIC INSURED | NO BANK GUARANTEE | MAY LOSE VALUE

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# **MAIL-IN OPT-OUT FORM**

Please complete all information legibly so we may update our records. If information is missing, we may be unable to honor this request.

Mark any/all you want to limit: Do not allow your affiliates to use my personal information to market to me. Please add me to BOK Financial Securities' Do Not Call list.			
Name			
Address line 1		Mail to: BOK Financial Securities	
Address line 2		Attn: Operations P.O. Box 2300, Plaza	
City, State, Zip		Tulsa, OK 74192-0002	
Pershing Account #	or Social Security #		
Phone	Signature	Date	